



Porcelain Bear Lighting Trade Price List

	Product	Finish	RRP	Trade 15%	25+ Units 20%	50+ Units 30%	100+ Units 40% 20	0+ Units 50%
			Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
Acrobat	Forward Bend	Brushed Brass	\$7,140	\$6,069.00	\$5,712.00	\$4,998.00	\$4,284.00	\$3,570.00
		Black Nickel	\$7,140	\$6,069.00	\$5,712.00	\$4,998.00	\$4,284.00	\$3,570.00
		Bright Gold	\$7,140	\$6,069.00	\$5,712.00	\$4,998.00	\$4,284.00	\$3,570.00
		Gunmetal	\$7,140	\$6,069.00	\$5,712.00	\$4,998.00	\$4,284.00	\$3,570.00
		Bright Nickel	\$7,140	\$6,069.00	\$5,712.00	\$4,998.00	\$4,284.00	\$3,570.00
		Antique Brass	\$7,140	\$6,069.00	\$5,712.00	\$4,998.00	\$4,284.00	\$3,570.00
	Double Act	Brushed Brass	\$13,550	\$11,517.50	\$10,840.00	\$9,485.00	\$8,130.00	\$6,775.00
		Black Nickel	\$13,550	\$11,517.50	\$10,840.00	\$9,485.00	\$8,130.00	\$6,775.00
		Bright Gold	\$13,550	\$11,517.50	\$10,840.00	\$9,485.00	\$8,130.00	\$6,775.00
		Gunmetal	\$13,550	\$11,517.50	\$10,840.00	\$9,485.00	\$8,130.00	\$6,775.00
		Bright Nickel	\$13,550	\$11,517.50	\$10,840.00	\$9,485.00	\$8,130.00	\$6,775.00
	_ ' '	Antique Brass	\$13,550	\$11,517.50	\$10,840.00	\$9,485.00	\$8,130.00	\$6,775.00
	Back Flip	Brushed Brass	\$6,825	\$5,801.25	\$5,460.00	\$4,777.50	\$4,095.00	\$3,412.50
		Black Nickel	\$6,825	\$5,801.25	\$5,460.00	\$4,777.50	\$4,095.00	\$3,412.50
		Bright Gold	\$6,825	\$5,801.25	\$5,460.00	\$4,777.50	\$4,095.00	\$3,412.50
		Gunmetal	\$6,825	\$5,801.25	\$5,460.00	\$4,777.50	\$4,095.00	\$3,412.50
		Bright Nickel	\$6,825	\$5,801.25	\$5,460.00	\$4,777.50	\$4,095.00	\$3,412.50
		Antique Brass	\$6,825	\$5,801.25	\$5,460.00	\$4,777.50	\$4,095.00	\$3,412.50
	Flat Bar	Brushed Brass	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00
		Black Nickel	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00
		Bright Gold	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00
		Gunmetal	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00
		Bright Nickel	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00
		Antique Brass	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00

	Product	Finish	RRP	Trade 15%	25+ Units 20%	50+ Units 30%	100+ Units 40% 20	0+ Units 50%
			Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
	Flat Bar Wall	Brushed Brass	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	•	\$3,200.00
		Black Nickel	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	· ·	\$3,200.00
	_	Bright Gold	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00
		Gunmetal	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00
		Bright Nickel	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00
	_	Antique Brass	\$6,400	\$5,440.00	\$5,120.00	\$4,480.00	\$3,840.00	\$3,200.00
Cloche	Small	Gloss: Ivory/ Black/ Royal Blue	\$775	\$658.75	\$620.00	\$542.50	\$465.00	\$387.50
	Pendant	Dip: Black/ Indigo	\$791	\$671.93	\$632.40	\$553.35	\$474.30	\$395.25
		Naked Ivory	\$795	\$675.88	\$636.12	\$556.61	\$477.09	\$397.58
		Feather: Black/ Royal Blue	\$795	\$675.88	\$636.12	\$556.61	\$477.09	\$397.58
		Translucent Gloss	\$795	\$675.88	\$636.12	\$556.61	\$477.09	\$397.58
		Antique: Black/ Sepia	\$795	\$675.88	\$636.12	\$556.61	\$477.09	\$397.58
		Translucent Naked	\$810	\$688.39	\$647.90	\$566.91	\$485.93	\$404.94
		Luxe: Gold/ Silver/ Blue Steel	\$1,473	\$1,251.63	\$1,178.00	\$1,030.75	\$883.50	\$736.25
	Medium	Gloss: Ivory/ Black/ Royal Blue	\$867	\$736.95	\$693.60	\$606.90	\$520.20	\$433.50
	Pendant	Dip: Black/ Indigo	\$893	\$759.06	\$714.41	\$625.11	\$535.81	\$446.51
		Naked Ivory	\$971	\$825.38	\$776.83	\$679.73	\$582.62	\$485.52
		Feather: Black/ Royal Blue	\$971	\$825.38	\$776.83	\$679.73	\$582.62	\$485.52
		Translucent Gloss	\$971	\$825.38	\$776.83	\$679.73	\$582.62	\$485.52
		Antique: Black/ Sepia	\$971	\$825.38	\$776.83	\$679.73	\$582.62	\$485.52
		Translucent Naked	\$1,075	\$913.82	\$860.06	\$752.56	\$645.05	\$537.54
		Luxe: Gold/ Silver/ Blue Steel	\$1,647	\$1,400.21	\$1,317.84	\$1,153.11	\$988.38	\$823.65

Product	Finish	RRP	Trade 15%	25+ Units 20%	50+ Units 30%	100+ Units 40% 20	0+ Units 50%
		Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
Lorgo	Close: Ivery/ Pleak/ Payal Plus	\$972	\$826.20	\$777.60	\$680.40	¢502.20	\$496.00
Large	Gloss: Ivory/ Black/ Royal Blue	· ·	· ·	•	\$700.81	\$583.20	\$486.00
Pendant	Dip: Black/ Indigo	\$1,001 \$4,000	\$850.99	\$800.93	•	\$600.70	\$500.58
	Naked Ivory	\$1,089	\$925.34	\$870.91	\$762.05	•	\$544.32
	Feather: Black/ Royal Blue	\$1,089	\$925.34	\$870.91	\$762.05	·	\$544.32
	Translucent Gloss	\$1,089	\$925.34	\$870.91	\$762.05	•	\$544.32
	Translucent Naked	\$1,205	\$1,024.49	\$964.22	\$843.70	•	\$602.64
	Luxe: Gold/ Silver/ Blue Steel	\$1,847	\$1,569.78	\$1,477.44	\$1,292.76	\$1,108.08	\$923.40
X-Large	Gloss: Ivory/ Black/ Royal Blue	\$1,525	\$1,296.25	\$1,220.00	\$1,067.50	\$915.00	\$762.50
Pendant	Dip: Black/ Indigo	\$1,571	\$1,335.14	\$1,256.60	\$1,099.53	\$942.45	\$785.38
	Naked Ivory	\$1,708	\$1,451.80	\$1,366.40	\$1,195.60	\$1,024.80	\$854.00
	Feather: Black/ Royal Blue	\$1,708	\$1,451.80	\$1,366.40	\$1,195.60	\$1,024.80	\$854.00
	Translucent Gloss	\$1,708	\$1,451.80	\$1,366.40	\$1,195.60	\$1,024.80	\$854.00
	Translucent Naked	\$1,891	\$1,607.35	\$1,512.80	\$1,323.70	\$1,134.60	\$945.50
	Luxe: Gold/ Silver/ Blue Steel	\$2,898	\$2,462.88	\$2,318.00	\$2,028.25	\$1,738.50	\$1,448.75
Small	Gloss: Ivory/ Black/ Royal Blue	\$875	\$743.75	\$700.00	\$612.50	\$525.00	\$437.50
Wall	Dip: Black/ Indigo	\$901	\$766.06	\$721.00	\$630.88		\$450.63
	Naked Ivory	\$910	\$773.50	\$728.00	\$637.00	\$546.00	\$455.00
	Feather: Black/ Royal Blue	\$910	\$773.50	\$728.00	\$637.00	\$546.00	\$455.00
	Translucent Gloss	\$910	\$773.50	\$728.00	\$637.00	•	\$455.00
	Antique: Black/ Sepia	\$910	\$773.50	\$728.00	\$637.00	•	\$455.00
	Translucent Naked	\$920	\$781.68	\$735.70	\$643.74	·	\$459.81
	Luxe: Gold/ Silver/ Blue Steel	\$1,663	\$1,413.13	\$1,330.00	\$1,163.75	•	\$831.25

	Product	Finish	RRP	Trade 15%	25+ Units 20%	50+ Units 30%	100+ Units 40% 20	00+ Units 50%
			Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
	Medium	Gloss: Ivory/ Black/ Royal Blue	\$975	\$828.75	\$780.00	\$682.50	\$585.00	\$487.50
	Wall	Dip: Black/ Indigo	\$1,004	\$853.61	\$803.40	\$702.98	\$602.55	\$502.13
		Naked Ivory	\$1,014	\$861.90	\$811.20	\$709.80	\$608.40	\$507.00
		Feather: Black/ Royal Blue	\$1,014	\$861.90	\$811.20	\$709.80	\$608.40	\$507.00
		Translucent Gloss	\$1,014	\$861.90	\$811.20	\$709.80	\$608.40	\$507.00
	_	Antique: Black/ Sepia	\$1,014	\$861.90	\$811.20	\$709.80	\$608.40	\$507.00
	_	Translucent Naked	\$1,025	\$871.02	\$819.78	\$717.31	\$614.84	\$512.36
		Luxe: Gold/ Silver/ Blue Steel	\$1,853	\$1,574.63	\$1,482.00	\$1,296.75	\$1,111.50	\$926.25
	Cloche	Gloss: Ivory/ Black/ Royal Blue	\$126	\$107.10	\$100.80			\$63.00
	Ceiling Rose	Naked Ivory	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Translucent Gloss	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Antique: Black/ Sepia	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Translucent Naked	\$156	\$132.80	\$124.99	\$109.37	\$93.74	\$78.12
		Luxe: Gold/ Silver/ Blue Steel	\$302	\$256.70	\$241.60	\$211.40	\$181.20	\$151.00
		Ex Luxe: 24K Gold/ Platinum/ Coppe	\$441	\$374.85	\$352.80	\$308.70	\$264.60	\$220.50
Eido	Small	Translucent Gloss	\$795	\$675.75	\$636.00	\$556.50	\$477.00	\$397.50
Lido	Pendant	Translucent Naked	\$810	\$688.59	\$648.08	\$567.07	\$486.06	\$405.05
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Product	Finish	RRP	Trade 15%	25+ Units 20%	50+ Units 30%	100+ Units 40% 20	0+ Units 50%
		Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
Medium	Translucent Gloss	\$940	\$799.00	\$752.00	\$658.00	\$564.00	\$470.00
Pendant	Translucent Naked	\$958	\$814.18	\$766.29	\$670.50		\$478.93
XLarge	Translucent Gloss	\$1,705	\$1,449.25	\$1,364.00	\$1,193.50	\$1,023.00	\$852.50
Pendant	Translucent Naked	\$1,737	\$1,476.79	\$1,389.92	\$1,216.18	\$1,042.44	\$868.70
Small	Translucent Gloss	\$925	\$786.25	\$740.00	\$647.50	\$555.00	\$462.50
Wall	Translucent Naked	\$945	\$803.55	\$756.28	\$661.75	\$567.21	\$472.68

	Product	Finish	RRP	Trade 15%	25+ Units 20%	50+ Units 30%	100+ Units 40% 20	00+ Units 50%
			Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
	Eido	Translucent Gloss	\$5,670	\$4,819.50 ^{**}	\$4,536.00	\$3,969.00	\$3,402.00	\$2,835.00
	CF	Translucent Gloss Translucent Naked	\$6,350	\$5,397.84	\$5,080.32	\$4,445.28	• •	\$3,175.20
		Translucent Nakeu	Ф0 ,330	Ф 5,397.04	\$ Э,UOU.З2	\$4,44 3.20	\$3,610.24	\$3,173.2 0
	Eido	Gloss: Ivory/ Black/ Royal Blue	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Ceiling Rose	Naked Ivory	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Translucent Gloss	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	allin	Antique: Black/ Sepia	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Translucent Naked	\$156	\$132.80	\$124.99	\$109.37	\$93.74	\$78.12
		Luxe: Gold/ Silver/ Blue Steel	\$302	\$257.04	\$241.92	\$211.68	\$181.44	\$151.20
	-	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$441	\$374.85	\$352.80	\$308.70	\$264.60	\$220.50
I-O-N		Gloss: Ivory/ Black/ Royal Blue	\$925	\$786.25	\$740.00	\$647.50	\$555.00	\$462.50
	Pendant	Basalt	\$925	\$786.25	\$740.00	\$647.50	•	\$462.50
		Antique: Black/ Sepia	\$1,036	\$880.60	\$828.80	\$725.20	•	\$518.00
		Luxe: Gold/ Silver/ Blue Steel	\$1,758	\$1,493.88	\$1,406.00	\$1,230.25	•	\$878.75
		Ex Luxe: 24K Gold/ Platinum/ Coppe	\$2,322	\$1,973.49	\$1,857.40	\$1,625.23		\$1,160.88

Product	Finish	RRP	Trade 15%	25+ Units 20%	50+ Units 30%	100+ Units 40% 20	0+ Units 50%
		Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
0	Class har / Blask/ Bayal Blue	¢4 040	<u> </u>	форо оо	\$720.00	¢624.00	የ ደጋር ዕር
	Gloss: Ivory/ Black/ Royal Blue	\$1,040	\$884.00	\$832.00	\$728.00	\$624.00	\$520.00
Pendant	Basalt	\$1,040	\$884.00	\$832.00	\$728.00	•	\$520.00
	Antique: Black/ Sepia	\$1,165	\$990.08	\$931.84	\$815.36	•	\$582.40
	Luxe: Gold/ Silver/ Blue Steel	\$1,976	\$1,679.60	\$1,580.80	\$1,383.20	• •	\$988.00
7	Ex Luxe: 24K Gold/ Platinum/ Copps	\$2,610	\$2,218.84	\$2,088.32	\$1,827.28	\$1,566.24	\$1,305.20
N	Gloss: Ivory/ Black/ Royal Blue	\$1,285	\$1,092.25	\$1,028.00	\$899.50	\$771.00	\$642.50
Pendant	Basalt	\$1,285	\$1,092.25	\$1,028.00	\$899.50	\$771.00	\$642.50
	Antique: Black/ Sepia	\$1,439	\$1,223.32	\$1,151.36	\$1,007.44	\$863.52	\$719.60
	Luxe: Gold/ Silver/ Blue Steel	\$2,442	\$2,075.28	\$1,953.20	\$1,709.05		\$1,220.75
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$3,225	\$2,741.55	\$2,580.28	\$2,257.75	\$1,935.21	\$1,612.68
l	Gloss: Ivory/ Black/ Royal Blue	\$956	\$812.60	\$764.80	\$669.20	\$573.60	\$478.00
Wall	Basalt	\$956	\$812.60	\$764.80	\$669.20	\$573.60	\$478.00
	Antique: Black/ Sepia	\$1,071	\$910.11	\$856.58	\$749.50	\$642.43	\$535.36
	Luxe: Gold/ Silver/ Blue Steel	\$1,816	\$1,543.94	\$1,453.12	\$1,271.48	\$1,089.84	\$908.20
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$2,400	\$2,039.63	\$1,919.65	\$1,679.69	\$1,439.74	\$1,199.78

Product	Finish	RRP	Trade 15%	25+ Units 20%	50+ Units 30%	100+ Units 40% 20	00+ Units 50%
		Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
0	Gloss: Ivory/ Black/ Royal Blue	\$1,145	\$973.25	\$916.00	\$801.50	\$687.00	\$572.50
Wall	Basalt	\$1,145	\$973.25	\$916.00	•	•	\$572.50
	Antique: Black/ Sepia	\$1,282	\$1,090.04	\$1,025.92	\$897.68	\$769.44	\$641.20
	Luxe: Gold/ Silver/ Blue Steel	\$2,176	\$1,849.18	\$1,740.40		\$1,305.30	\$1,087.75
P	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$2,874	\$2,442.86	\$2,299.16	\$2,011.77	\$1,724.37	\$1,436.98
N Wall	Gloss: Ivory/ Black/ Royal Blue Basalt	\$1,386 \$1,386	\$1,178.10 \$1,178.10	\$1,108.80 \$1,108.80		·	\$693.00 \$693.00
vvali	Antique: Black/ Sepia	\$1,550 \$1,552	\$1,176.10	\$1,100.80			\$776.16
•	Luxe: Gold/ Silver/ Blue Steel	\$2,633	\$2,238.39	\$2,106.72	•		\$1,316.70
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$3,479	\$2,957.03	\$2,783.09	\$2,435.20	•	\$1,739.43
Bident	Gloss: Ivory/ Black/ Royal Blue	\$10,710	\$9,103.50	\$8,568.00	\$7,497.00	\$6,426.00	\$5,355.00
	Basalt	\$10,710	\$9,103.50	\$8,568.00	\$7,497.00	\$6,426.00	\$5,355.00
	Antique: Black/ Sepia	\$11,781	\$10,013.85	\$9,424.80	\$8,246.70	\$7,068.60	\$5,890.50
	Luxe: Gold/ Silver/ Blue Steel	\$16,065	\$13,655.25	\$12,852.00	\$11,245.50	\$9,639.00	\$8,032.50
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$22,491	\$19,117.35	\$17,992.80	\$15,743.70	\$13,494.60	\$11,245.50

	Product	Finish	RRP	Trade 15%	25+ Units 20%	50+ Units 30%	100+ Units 40% 2	:00+ Units 50%
			Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
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	Spider	Gloss: Ivory/ Black/ Royal Blue	\$10,395	\$8,835.75	\$8,316.00	\$7,276.50		\$5,197.50
		Basalt	\$10,395	\$8,835.75	\$8,316.00	• •	•	\$5,197.50
		Antique: Black/ Sepia	\$11,435	\$9,719.33	\$9,147.60	• •	• •	\$5,717.25
		Luxe: Gold/ Silver/ Blue Steel	\$12,786	\$10,867.97	\$10,228.68	\$8,950.10	• •	\$6,392.93
		Ex Luxe: 24K Gold/ Platinum/ Copps	\$20,790	\$17,671.50	\$16,632.00	\$14,553.00	\$12,474.00	\$10,395.00
Ceiling	Derby	Gloss: Ivory/ Black/ Royal Blue	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
Roses		Basalt	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
		Naked Ivory	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Antique: Black/ Sepia	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Translucent Gloss	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Translucent Naked	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Luxe: Gold/ Silver/ Blue Steel	\$302	\$257.04	\$241.92	\$211.68	\$181.44	\$151.20
		Ex Luxe: 24K Gold/ Platinum/ Coppe	\$441	\$374.85	\$352.80	\$308.70	\$264.60	\$220.50
	Cloche	Gloss: Ivory/ Black/ Royal Blue	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
		Basalt	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
		Naked Ivory	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Antique: Black/ Sepia	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Translucent Gloss	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Translucent Naked	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
		Luxe: Gold/ Silver/ Blue Steel	\$302	\$257.04	\$241.92	\$211.68	\$181.44	\$151.20
		Ex Luxe: 24K Gold/ Platinum/ Coppe	\$441	\$374.85	\$352.80	\$308.70	\$264.60	\$220.50

Product	Finish	RRP Unit Price	Trade 15% Unit Price	25+ Units 20% Unit Price	50+ Units 30% Unit Price	100+ Units 40% 200 Unit Price)+ Units 50% Unit Price
			<u> </u>			<u> </u>	
Vintage	Gloss: Ivory/ Black/ Royal Blue	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Basalt	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Naked Ivory	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Antique: Black/ Sepia	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Gloss	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Naked	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Luxe: Gold/ Silver/ Blue Steel	\$302	\$257.04	\$241.92	\$211.68	\$181.44	\$151.20
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$441	\$374.85	\$352.80	\$308.70	\$264.60	\$220.50
Victorian	Gloss: Ivory/ Black/ Royal Blue	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Basalt	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Naked Ivory	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Antique: Black/ Sepia	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Gloss	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Naked	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Luxe: Gold/ Silver/ Blue Steel	\$302	\$257.04	\$241.92	\$211.68	\$181.44	\$151.20
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$441	\$374.85	\$352.80	\$308.70	\$264.60	\$220.50
Pillow	Gloss: Ivory/ Black/ Royal Blue	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Basalt	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Naked Ivory	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Antique: Black/ Sepia	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Gloss	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Naked	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Luxe: Gold/ Silver/ Blue Steel	\$302	\$257.04	\$241.92	\$211.68	\$181.44	\$151.20
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$441	\$374.85	\$352.80	\$308.70	\$264.60	\$220.50

Product	Finish	RRP	Trade 15%			100+ Units 40% 200	
		Unit Price	Unit Price				
Hook-Up	Gloss: Ivory/ Black/ Royal Blue	\$178	\$151.30	\$142.40	\$124.60	\$106.80	\$89.00
	Basalt	\$178	\$151.30	\$142.40	\$124.60	\$106.80	\$89.00
	Naked Ivory	\$199	\$169.46	\$159.49	\$139.55	\$119.62	\$99.68
	Antique: Black/ Sepia	\$199	\$169.46	\$159.49	\$139.55	\$119.62	\$99.68
	Translucent Gloss	\$199	\$169.46	\$159.49	\$139.55	\$119.62	\$99.68
Y	Translucent Naked	\$199	\$169.46	\$159.49	\$139.55	\$119.62	\$99.68
	Luxe: Gold/ Silver/ Blue Steel	\$427	\$363.12	\$341.76	\$299.04	\$256.32	\$213.60
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$623	\$529.55	\$498.40	\$436.10	\$373.80	\$311.50
Eido	Gloss: Ivory/ Black/ Royal Blue	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Basalt	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Naked Ivory	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Antique: Black/ Sepia	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Gloss	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Naked	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Luxe: Gold/ Silver/ Blue Steel	\$302	\$257.04	\$241.92	\$211.68	\$181.44	\$151.20
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$441	\$374.85	\$352.80	\$308.70	\$264.60	\$220.50
Top Hat	Gloss: Ivory/ Black/ Royal Blue	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Basalt	\$126	\$107.10	\$100.80	\$88.20	\$75.60	\$63.00
	Naked Ivory	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Antique: Black/ Sepia	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Gloss	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Translucent Naked	\$141	\$119.95	\$112.90	\$98.78	\$84.67	\$70.56
	Luxe: Gold/ Silver/ Blue Steel	\$302	\$257.04	\$241.92	\$211.68	\$181.44	\$151.20
	Ex Luxe: 24K Gold/ Platinum/ Coppe	\$441	\$374.85	\$352.80	\$308.70	\$264.60	\$220.50